

Stalagmite, Stalactite	Conta-Carlovial Rending Comprehension Weitersets (5-29-0-56 Name	
Limitstone caves often have some unusual rock formations. Rain socks through the soil and rocks on land. It becomes groundwater, which is water stored below Earth's surface. Sometimes the groundwater is located above a limestone cave. Drops of water find their way through tary openings and cacks in the roof of the cave. Microscopic particles of limestone from the roof are worn away as the drops of water travel. The water carries the particles along with it. Eventually the water everyorates, teaking the limestone deposit behind. Over lime, many drops follow the same path. They add to the limestone formation bit by bit. By the time thousands of years have passed, all the tark deposits add up to a large state. A	Answer the following questions based on the reading passage. Don't forget to go back to the passage whenever necessary to find or confirm your answers. 1) In your own words, explain how a stallactile forms	
statectite is a pointed rock formation. It hangs down from the roof of the carve and points toward the ground. If the drops of water task to the ground before they exaporate, the timestone formation starts to build from the floor of the carve upward instead. Drop after drop adds to the formation over many years. When the deposits occur on the floor of the carve pointing up instead of from the roof of the carve pointing down, the imestore formation	2) Explain how a stalagmite differs from a stalactrie.	
is called a stalagmite. The mered of all the cave formations occurs, when a stalactile and a stalagmite form separately over time, but then meet in the middle and fuse together. This kind of formation is known as a single column. Carlsbad Coverns in the Guadalupe Mountains of New Mesico is a world famous collection of timestone caves. The vall 46 766 are	3) What is the formation called when a statagmite and statactile join together?	
a worth satisfies connection of intreastories careas. The wast 44, red work order-clin of Carees is home to some of the most amazing statactiles and statagmites on Earth. About 1958 a cowboy named Jim White saw stroke rising from the ground. When he went to investigate, he found it was not smoke but a large formation of thats flying upward from the caves. He began	4) What mistake led to Jim White exploring the caves?	
but a large contracts of bats right during during to the edges, the edges to explore the cases and saw the amizing rock formations. Later, the caves were photographed, and visitors began to come from all over the world to ase their natural beauty. Carlsbad Caverts became a national park in 1930. In 1995, it was named a World Hintage Ste by the United Nations Scientific and Cultural Organization.	5) Caritsbad Caverns is located in what state?	
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Name: Class:\_\_



This is Amy. She's ten years old. She's short and fat. She's got long blonde hair. She's got small black eyes. She can swim and she can skip. She can't sing. She can't read English Her favourite toy is a doll. It's purple. She's got two green yoyos. She's got a blue yoyo too. She's got two red kites.

1.	What's her name?
2.	How old is she?
	Can she play football?
4.	Has she got short hair?
5.	Is she short?
6.	Is her doll blue?
7.	Has she got big eyes?

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8. Can she sing? \_\_\_\_

9. Has she got three yoyos? \_\_\_\_\_

10. Is she fat?

11. Draw and colour her toys

## Ke Learning

Grade 1 Reading Comprehension Worksheet Read the short story. Then answer each question.

## The Boat Parade

The boats are floating along the lakeshore. It is the summer boat parade.

There are motorboats, rowboats and sailboats.

Jessica's favorite is the yellow motor boat with the flag. The rowboat decorated with flowers is Lisa's favorite. Tony likes the purple sailboat.

The boats float by one at a time. The people on the boats waive at the crowds. The crowds cheer the boats.

The boat parade is so much fun to watch. It is the best part of the summer.

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Reading and Math for K-5

S	olve the following eq	nuation	is. Some	questions w	ill hau	ve negative, fract	ion or de	cimal answers.
Se	ction A							
1)	4x + 10 = 30	4)	9+4x	=-15	7)	5+10x = -15	10)	-4 = 12 - 2x
2)	4x - 8 = 20	5)	14+6x	=2	8)	10 = 7 - x	11)	25 = 46 - 3x
3)	5 + 2x = 65	6)	2x-3	= -2	9)	-3 = 16 - x	12)	8 = 9 - 5x
Se	ction B							
1)	$\frac{x}{2}$ + 11 = 19	4)	$3 = \frac{x}{4} -$	3	7)	$-1=6+\frac{x}{2}$		$\frac{x+5}{3}=12$
2)	$\frac{x}{7}-6=1$	5)	$7 = \frac{x}{2} - $	4		$14 - \frac{x}{3} = 10$	11)	$\frac{x-4}{11}=9$
3)	$12 + \frac{x}{5} = 20$	6)	$-2=\frac{x}{8}$	-5	9)	$5-\frac{x}{9}=-1$	12)	$\frac{x+3}{8} = -2$
Se	ction C							
1)	3(x+2) = 15		5)	5(4x-3)	=11	9)	2(3x-	1)+3=21
2)	2(x+5) = 24		6)	-3(2x+1)	)=21	10)	2(x+1	) + 3x = 37
3)	6(x-9)=12		7)	-9(x-4)	= 54	11)	12+4(	2x + 4) = 68
4)	2(3x+5) = -44		8)	7(x-4)-3	3 = 46	12)	3x-2(	6x - 3) = 42
Se	ction D							
1)	x + 8 = 3x		5)	4x + 7 = 6x		9)	2-4x=	6x
	6 + x = 2x			9x + 13 = 7x		10)	4( x+3	)=7x
	10 + x = 6x			12x - 5 = 7x		11)	5(2x-	1)=16x
4)	3x - 24 = 5x		8)	5-2x=8x		12)	3(6x+	4)=2x
Se	ction E							
1)	9x + 2 = 4x + 12		5)	7 + x = 13 +	4x	9)	4x-21	=6x-3
	5x + 4 = 31 + 2x		6)	5x - 3 = 2x	+6	10 million (10 mil	x-3=	
	12 + 3x = 8x + 3			5x - 6 = 18			9x-5=	
4)	20 + 2x = 6 + 9x		8)	8-2x=4-	-6X	12)	-8x+4	l = −26x+1

First name:	Surname:	No.:	
Date:			

A DIALOGUE ABOUT GAMES

MARK: We might go to the football match next Saturday, Cristina. CRISTINA: Football? You must be joking. I can't stand it. MARK: No? Why not? CRISTINA: Oh, Mark, haven't you realised yet? Twenty-two men in shorts, running after a ball, trying to kick it into a net, a man blowing a whistle, two others waving flags... and thousands of people shouting and screaming like madmen every time it's a goal or not. Is this a game?



MARK: I see... you prefer things like hopscotch, hide-and-seek, leap frog, blind man's buff...

CRISTINA: Don't tease me, Mark. I'm not a child any more and there are much better sports than football.

MARK: Really?

CRISTINA: Yes, take volleyball, for example. It's so exciting, I'd say wonderful, the two teams trying to keep the ball in motion without letting it touch the ground. No foul play, no violence... MARK: Yes, maybe you're right. I like volleyball, too. For me all ball games are great! CRISTINA: Not only ball games, Mark. Don't you like badminton, cards, chess, even darts... and things like that?

MARK: Er... of course I do. Especially if I can play it with you! CRISTINA: Oh Mark! This is not fair play...

## A) ANSWER THESE QUESTIONS ON THE TEXT:

1. What are Cristina and Mark talking about?

2. On what day of the week are football games played in England?

3. Why does Mark mention children's games like hopscotch?

4. What kind of sports and games does Cristina prefer?

dadisrevinU al ne o±Ãa omitlºÃ us arab ed sogida atsoc ed na Aicarutcaf ed serodartsom sol ne rartsom arap satsil, soserpmi sarrab ed sogida conce ed saenAl saveun sal omoc losorea ed salletob sal otnat odnarpmoc na Aicarutcaf ed serodartsom sol ne rartsom arap satsil, soserpmi sarrab ed sogida conce ed saenAl saveun sal omoc losorea ed saenAl saveun sal omoc losorea ed saenAl saveun sal otnat odnarpmoc na Aicarutcaf ed serodartsom sol ne rartsom arap satsil, soserpmi sarrab ed sogida conce ed saenAl saveun sal omoc losorea ed saenAl saveun sal otnat odnarpmoc na Aicarutcaf ed serodartsom sol ne rartsom arap satsil, soserpmi sarrab ed sogida conce ed saenAl saveun sal otnat odnarpmoc na Aicarutcaf ed se <sup>3</sup>Äigirid es ,etneiugis onarev le euq ÄsA .liviC arreuG al ed s@Äupsed so±Äa 02 sanepa <sup>3</sup>Ädnuf es aserpme aL«Â .oveun ed atsijab esrevlov a abaznemoc ytraM ed avitcepsrep al orep ,nagihciM ed saā±Äapmoc a seral<sup>3</sup>Åd ed senollim 02 isac ed rolav rop salletob aÅdnev snoS & bocaJ and Joel showed them his new line of containers for travel: plà stico toothbrush holders, soaps and small bottles for lotions and champÃ<sup>o</sup>. Explain them and tell everyone what is going on and what you are thinking. For some reason, just sitting in the huge hall full of plants, watching hundreds of vendors from all over the world lurking around waiting to sell their merchandise, the adrenaline flowed. Things were on such a tight keel. The last thing she wanted was to get infected with her father's sadness. At least 10 or 12 times a day, Joel would walk through a client's door with his catalogues, introducing himself as Joel Jacob of "the company of bottles", the company of bottles", the company that his great-grandfather founded. So in the early 1920s, while continuing to collect and resell old bottles, the Jacob brothers established relationships with the nation's major bottle makers, serving as distributors to the manufacturers and dozens of local beverage companies. Throughout the day, he walked the halls of the sprawling McCormick Place complex, collecting brochures, taking photos, and sniffing ideas. His grandfather was one of the founders of the group, and among its members were descendants of other bottle families from all over the country. Jacob & Sons, Kearns' company APL Inc., also sold products directly to retailers, and used his new posts to learn the most sensitive aspects of warehouse management: how long it took to place an order with each supplier, and thousands of details about the products. She still regretted her own decision sometimes. He didn't know where his future was. The answer, and the key to the company's second major transformation, was that guintessential word from the 1960s, "plastics". Unlike the bottle distributors elsewhere, who had great reservations about the impact of plastic on their profit margins, M. Â"Le that if you wanted to do something else - to be a doctor or abogado, to go to the mountains to recoger rocas - no iba a hacerlo hacer dozens of underwater sandwiches, and wrote orders here and there, mostly small ones. He was impressed by his ingenuity, but he did not find many new businesses. Then, around mid-August, he took a filier: he stopped at the global headquarters of K Mart Corp., in Troy, Mich. Marty's father, Ben Jacob, made the decision, and Marty (along with a cousin, Elaine Jacob and Bob Stieler, a young salesman who joined the company in 1956) implemented it. "I felt like I was part of it", she says. "We would keep asking each other who wasn't selling us to in Michigan. But one year, Joel could do a job on time. Jacob & Sons? "We couldn't afford to be proud", he explains. But what if they could supply retail merchandise for K Mart stores, like the vendors in the lobby? "And Frank whispered, "Pagan." The more he learned, the more he wanted to try things out on his own. Although his two older sisters showed no interest in the company, he was fascinated by the family tradition. Y Vernors Inc. Jacob & Sons, but soon it may be the tail that moves the dog of the company. He cultivated friendships with layers of brewery in the halls of the city center, ensuring their goodwill and loyalty. Sure, K Mart called one day, one of his other vendors had messed upstairs, and Joel sent a truck of sprinklers to Atlanta within 24 hours. Meanwhile, realizing that he knew very enlightened. About your new business, and seeing that no one inside M. In those days, bottles door-to-door, then reselling them to local breweries and other large users. I knew a Best suppliers; M .. The state economy was decreasing with the fortunes of the automotive industry, and Marty, who had assumed as In 1966, he kept an informal count of the plants that closed and the customers that moved south. There were many days when he could understand why they did it. Only when a job was available was he given the opportunity to move forward. I've never done it before." Kearns advised Joel on the basics of packaging and visualization. And he had met other sons of bosses who had gone to work for their parents out of a sense of obligation; some couldn't wait to sell their businesses after their parents died". I wanted him to search his soul", Marty says. He sat next to Frank Buchanan, the vice president of purchasing, in the large head office that was filled with desks. When Buchanan got on the phone with a provider or client, Joel overheard the conversation and remembers how nervous he was when one day, the vice president made a call. Outgoing, intense, always on the move, he asked about business: What did you do? In June 1982, when Joel Jacob was barely a year after graduating from college, he embarked on a three-month tour that none of his family's businesses had ever seen. But Max Jacob surpassed them all, becoming the undisputed king of the city's used bottles. By 1915, Max's children were entering the company â and soon, they were reinventing it for the first time. The new technology had started to make cheaper, mass-produced bottles widely available. And he built up a sizable reserve of aerosol bottles in case he had some lucky breaks. Every day", says Joel, "we're sending all new orders to the same people, the same warehouse, the same accounting department". Sprayco still doesn't provide more than 10% of le le ne tiorteD ne salletob ed serodednev sohcum aAbaH . . 'ri a somav' us noc selbitsemoc rarpmoc aAdop on euq elriced aAloS . M a selareneg satnev of the century, as in other large cities. He hired for the sprayer and the plastic bottles to be screwed into an installation a few minutes from his office, to be able to control any problem. He gave him ideas for the creation of a national sales organization, transmitted the names of some of the best representatives with whom he had worked. How did it manage to empire your relationships with customers and sales representatives? It was expected to save the breath to load and download trucks and railway wagons. Each article has a comprehension questions and a vocabulary activity. Joel was impressed by the poor quality of the impression on them,  $\hat{a} \in$  "the cards were often stained,  $\hat{a} \in$ " and by the fact that the bottles were often exhausted. As the business grew, Max hired more and more people - employing 40 at a given moment. As he lacked experience, they thought that he should start over down, where he needed his efforts. I was happy to have the job, but he did not expect to come to work for the marsh. «I have not stopped talking throughout the show.» carried the curriculies back to Detroit, and in 10 days, sprayco had a network of sales representatives throughout the country, including Alaska and Hawaii. Two months after , I was back in Chicago on another exhibition of National Housewares. Â «THE BOY WHO CRIED WOLF» STORY MAPÂ »THE BOY WHO Cried Wolfâ» Story Mapdale to your second grade students a bit of practice to develop their reading comprehension skills with the timeless history of The Boy Who Cried Wolf. Marty always denied summer works in the store or as an employee boarding (Â «We had people who could sweep apart and Envelopes) », explains Jacob El Mayor). Jacob & Sons.In November He arrived on the first order: K Mart he wanted 3,300 plastic plastic bottles With trigger sprayers, for sale in the departments of CA © Sped and Garden of its Midwest shops. It has been like seeing the birth of a nation. "Marty's approach not to intervene in Joel's training has clearly given his fruits. In the avion home, Joel's head turned with new ideas. In August 1984, he directed. An ad in Hardware Retailing ("100-year company looks for experienced representatives for the new line of products of sprayer and gardens") and spent 15,000 dollars in assembling a stand for the National Hardware & Lawn & Garden Show in Chicago. "Almost every day", points out the sales service manager, Lila Starck, "the client enters the office with new samples or new carton screens. "It was nothing," she says. I want to become an important source of many quality products, not just bottles. "He was exhausting,  $\hat{a} \in he$  lost his voice," says Joel. He hired an artist to design a logo-a bottle with fog that came out of the mouthpiece- and began to put him in everything he saw. He entered a marathon of Cleveland sponsored by Revco Drug Store Inc., because he "knew it would cause an impression." He did it. He called his father by a public telephone to report where he was. What the hell, Marty Jacob asked, she thought she was doing there? Joel reminded Marty who, at a level, the biggest retailer of M. but the changes have come so fast that the older man sometimes feels that he has lost control. And when the Chief's son arrives and does not know anything, he is the head of the chief in regard to all the others. "It's more, Marty explained, there would be no guaranteed about the future. A few weeks and many calls phone as soon as it was ogacihC ogacihC le ne ,so±Ãa 73 ed ,ztnaG eoJ ,eripmE ed etnediserp led otsug le odamot aÃbah eS .so±Ãa sohcum etnarud snoS & bocal ed rodedneV. atic anu arap atleuv display; now i want to see what i can learn from Gantz's company. During the 70s, Marty had considered the wholesale of paper products, but found the field saturated. In the process, he visited almost all the K markets around â and had an innovative idea that months of brainstorming from the office could never have produced. Wandering through the stores, he noticed the spray bottles vacAas K mart sold to water plants. The Jacob & Sons supplier called Empire Brushes Inc. If they did, Joel told his skeptical father, he didn't know until <sup>3</sup> could come. He remembers standing in his tuxedo at The Latin Quarter, a large old Detroit support club of the Twenties, surrounded by more than 500 friends and customers who had come to honor M. In the late 60s, the plà stico was a bigger portion <sup>3</sup> the overall volume of the compaña than glass, and the preplÃÃÃ <sup>3</sup> a preplÃÃÃ a distant memory. By 1977, M. "He said that it looks cheap," recalls Joel. And remember thinking, as the music sounded, that the familiar faces â executives The Stroh Brewery Co. and Pfeiffer Brewering Co., and soft drink bottlers like Faygo Beverages Inc. You can sit back and take it easy.' Well, just think the same thing... how nice it will be to get together for breakfast. He returns with about 50 pounds of trade magazines and a new name for his branch of the company. This wasn't the first time M. Unit's sales fell, however, and profits were down. "But my goal is to take advantage of all our experience. And haveÃa a centenarian company acting as a start-up again. It was a major change of all our experience. And haveÃa a centenarian company acting as a start-up again. It was a major change of direction <sup>3</sup> n, the type of the largestÃa of companies never try to â or, if they do, fail to get ahead. Jacobs & Sons is being reborn. No company in the United States, aA±adiA3 firmly, knows the bottles better than M. "CojeA© by areivom areivom es on euq leoJ a 3Aitrivda ztnaG. M lat nu ed asac al ,.C.N ,ellivneerG a 3Aitrivda ztnaG . M lat nu ed asac al ,.C.N and ereivom areivom es on euq leoJ a 3Aitrivda ztnaG. M lat nu ed asac al ,.C.N and ereivom areivom es on euq leoJ a 3Aitrivda ztnaG . M lat nu ed asac al ,.C.N image. And though he loved Arizona, he returned to Detroit a few jobs after graduating, ready to show his father what he could do. Joel was not given specific responsibilities, so he spent the first few months seeing how the business worked. He speaks of Joel's energy in a voice full of pride... and only a hint of regret". I would look at what I was doing and I wouldn't understand", Marty says. He would be disappointed. Jacob & Sons, Marty wondered if it would be right for him. Instead of going to college, as Joel did, he served briefly in the army, then came home in late 1945 and went to work for his father and you. "He said, "Throw away those leaves and just give them an 8% discount on their opening orders and a reorder at the same price.' How was I supposed to know? But now that Joel had joined the company - a 97-year-old distributor of plastic bottles and containers run by his father, Marty Jacob - he intended to shake the cobwebs. What did it matter that the Jacobs had never sold to the mass merchants before? "For me to succeed as president, I would have to show what I could do. It was not enough that his name was Joel Jacob, because he would not only be working for me, but also for cousins and widowed aunts. "The best way to kill enthusiasm is to tell a child it won't work", Marty says, "even if you know it won't work." So he told Joel to give him a chance. Its launch ran on K mart, and it also ran at Frank's Nursery, a Detroit-based garden supply chain. But because of that concern, intentionally, it helped to give Joel a new perspective on the bottle trade. When Marty had joined the company 36 years earlier, no one was looking for bold ideas on how to bring M to life. The Jacobs. who were about seventy years old, did not fully appreciate the problem. "They didn't treat me like a boss's son", he says, "but like someone else. working under a foreman." Marty's older brother had gotten into the furniture business and his cousins had become doctors, lawyers and architects. It's one of those cases of the son teaching the father... for the sake of the company". People say, 'Wow, you have your son in the business. '"It represented the company's past. Finally, after being almost invisible for eight years, his elders moved him to sales. I would like to master a whole category, like a Rubbermaid"". A few years ago", says David Levine, M. We couldn't find anyone". If only it could diversify, however, that seemed much easier said than done. Customers often invited their young visitor to tour the facilities, which was the part that Joel liked most. At the same time, they built a reputation for reliability and product expertise, advising companies on which types of bottles and jars worked best in which types of environments. "I didn't know, so I gestured to Frank", recalls Joel. They also owned the business". Joel listened, but he didn't have any of his father's doubts. An aggressive buyer from Ford Motor Co. ordered 1,000 eight-ounce plastic bottles with closures, then said he assumed freight was included in the guoted price. Kearns, with 35 years in the business, studied the price sheet and shook his head. More and more breweries and beverage companies went out of business, bought their bottles from other distributors or started using aluminum cans. The hope was that the company would continue to grow. And he did it, modestly, for 10 years or so â but then the growth stopped. "There was so much bad news", he remembers. Everything but a wall, that is, it's riddled with pages ripped out of trade magazines - lists of the top 100 disgruntled, the top 50 drug chains, the 30 "deep discontents," with names like Rock Bottom and Get It For Less. I'm so exhausted by the enthusiasm that I feel I need a shower and a change of clothes." Is Is euf añÃapmoc aL.anecse ne areiugis areicerapa leoI euq ed setna secev sod sonem la odatnevnier aÃbah es aA±Ãapmoc al ,ohceh eD .setneilc soveun sus erbos areidup euq ol odot rednerpa y satneuc sal redneta arap s¡Ãrta aicah ³Ãnilcni es ets©Ã y leoJ a raborp noratpeca sobmA .serodeevorp soveun ed daditnac narg anu a ratneserper a ³Ãznemoc al ,n³Ãicanracne arecret atse nE."sortoson rop aÅrah ol sjÅm neiugla ,ocitsjÅlp somar©Åidnev on iS". dadisrevinu al a euf es odnauc osulcni, 3Åugnem acnun s©Åretni uS. salletob sal ed nalc la otsug oniuneg nu odnamot y senoicatneserp ed saroh odnahcucse, acrec 3Ådeug es ore 3Ådeug es ore 3Ådeug es ore 3Ådeug es ore al nE .odiuges aÃbah omsim l©Ã euq al euq etnazilaromsed sonem atur anu rop oicogen le ne arartne leoJ euq ed esrarugesa ne odapucoerp siÃm abats.oipicnirp la saedi ed rodareneg omoc so±Ãa 32 ed ojih us a oiv on ytraM.onuyased led asem al ed scarugesa ne odapucoerp siÃm abats. abatiseceN .leoJ ecid ,"so±Ãa 001 renet necerap etnemlaer so±Ãa 001 ecah ed sañÃapmoc sahcuM" .sadumreB ne ,serodenetnoC ed serodiubirtsiD ed lanoicaN n<sup>3</sup>ÃicaicosA al ed n<sup>3</sup>Ãinuer aremirp us a erdap us noc euf ,so±Ãa 31 aÃnet leoJ odnauC".aÃconoc ol euq Ãtnes orep ,5491 ne <sup>3</sup>Ãirum bocaJ xaM .seroiretxe sejoler sol ne etieca rimirpxe arap salletob samsim sal abasu orecret nu y erbmoh le rop sohceh sotis<sup>3</sup>Ãped sol ed sarutsoc sal a otnemagep racilpa arap ocits<sub>1</sub>Ålp ed salletob abasu etneilc nu om<sup>3</sup>Åc, olpmeje rop ,<sup>3</sup>ÅidnerpA .ecalP kcimroCcM oxena led oresart n<sup>3</sup>Åjellac nu ne onat<sup>3</sup>Ås le ne seip 01 ed anibac

a±Ãeuqep anu noc <sup>3</sup>Animret y araduya ol euq snraeK yrreJ a <sup>3</sup>Aidip el leoJ sanames etnarud onell odatse aAbah n<sup>3</sup>Aicibihxe ed oicapse le euquad av ojid el ocyarpS aAramall es by Joel's great-grandfather, an enterprising Jew of Russian origin named Max Jacob who came to the United States in 1882 and soon settled in Detroit. Expand operations to a western half of the state, attracting such major new accounts as Amway Corp., the giant direct-sales company, which began buying a variety of plastic bottles and tubes for its home and personal-care products. No, he told the buyer, his company had never done business with a retailer of any kind -- but it did supply the plastic bottles to the companies that made K mart's brand of suntan lotion, shampoo, and mouthwash, and it had never let them down. "Don't oversell what you can do," he warned, "or you might not get another chance." A few months later, Joel flew to New York City to see Jerry Kearns, that year's president of the National Housewares Manufacturers Association. And when he did take breaks, he would slip his red exhibitor's badge into his jacket pocket ("if anyone knows you're an exhibitor, they're not going to spend their time with you") and wander the aisles in search of still more new ideas. Today, Joel Jacob works out of a small, windowless office neatly lined with enlarged photographs of generations of Jacob men and their delivery vehicles. Jacob & Sons -- and no place else -- from the time he was a small boy. Jacob & Sons could help -- he hit the road to learn about the retailing world. In January 1983, he went to the National Housewares Show in Chicago. This year, Joel says, Sprayco will ship several million units of product to about 150 customers. William, the eldest son, was a salesman; Sam spent a few years driving the horse-drawn delivery wagon; and Ben, Joel's grandfather, was the family bookkeeper and cashier. The Jacobs eventually developed customers throughout the state of Michigan. He brought his catalogs wherever he went, and talked bottles to anyone who would listen. Jacob & Sons had been through such a transformation. The son's brainchild has become the business that the father was searching for; and once again, M. Jacob & Sons had been through such a transformation. The son's brainchild has become the business within the business that the father was searching for; and once again, M. Jacob & Sons had been through such a transformation. HNTERF .M DNALEG, Niest Neverage DNAHAH .M DNALEE under Emos, SremotsUC EHT or DNATHGOUTHT GNOHLALA DNAIN SNOAW DNAVE SNAUE SABLE DNAVE .Relams pick up Yeht before Reggie stnucca, llorey eert tsul Nac OhW, Speer Ships EHMOC EHT URUMO EH - YORHTIIB HT62 SAREIVERS SWSL EntP eht roof yarps 31: pH DETNIJ DH EH Reffo y rotcudirts than thig eh .emit EHO SENNNUEB EHT TNHIN YOUR DEVUN CNOVER EHT DEHTHEB ARHNINEBO, EIHW EHT DEHTHEB ARHNINEBO, EIHW CNOVER EHT DEHTHEB ARHNINEBO, EIHW YLIAM YLIAL DOLOS A Saooj Da EHT TBATH, DETUNY EHT HAOOB DNAHTH PEATH PE books for young readers.Literature Circle and Book ClubBook report forms, literature circles roles, book bingo, and other reading worksheets.Language Arts content on this site.Phonics WorksheetsA complete list of the phonics worksheets on S.T.W.Early LiteracyThis section has alphabet activities, phonics worksheets, basic sentence building activities, and more. "I can remember even talking about shoelaces," he says. He wanted to see how different types of companies presented themselves to the buyers. Sales volume, which had increased to around \$6 million in the decade after World War II, began falling, eventually dropping by more than 50%. Jacob & Sons, buying around \$40 worth of one-quart bottles a year to hold ink in the corporate print shop. Why not deliver a better one, at a better price? After four days, more than 90 rep firms had stopped by booth 9042. Students will read this classic fable and then answer questions about setting, characters, genre, and cause and effect.2nd gradeReading & Writing 1st Grade Reading ComprehensionA set of passages for students at a first grade reading level.2nd Grade Reading ComprehensionText for students who are reading at a third grade reading level.4th Grade Reading ComprehensionNon-fiction texts and fiction stories for students who are reading at a fourth grade reading comprehensionA large collection of fifth grade fiction articles, and poems. Written for 6th graders. Reading comprehension <sup>3</sup> high schoolPassages for students who are reading above the 5th grade level. Animal Articles Print articles on countless animal species, from anteaters and armadillos to wombats and zebras. In the late 40s, when the young Marty Jacob arrived at the scene, M.M.

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